



EUROPEAN COMMISSION

DIRECTORATE-GENERAL FOR INTERNAL MARKET, INDUSTRY, ENTREPRENEURSHIP
AND SMES

Networks & Governance

The Director

EUROPEAN INNOVATION COUNCIL AND SMES

EXECUTIVE AGENCY (EISMEA)

Innovation Ecosystems, SMP/Entrepreneurship and Consumers

Head of Department

Brussels, 14 March 2024

GROW.D.2/MJ

Dear Skipion Apostolakis,

This year marks the 15th year anniversary of the creation of [Enterprise Europe Network](#) (EEN), the world's largest support network for SMEs. The Network has a key role to play in supporting SMEs in their recovery and future growth and in ensuring that EU policy priorities translate into tangible benefits for SMEs. Over 50,000 European SMEs per year are receiving advice from EEN members, around 120,000 are getting help in finding partners and investors, and nearly 190,000 are benefitting from tailored guidance and training sessions.

Its work goes beyond mere numbers, helping individual SMEs to innovate, navigate cross-border rules, access finance and find the right commercial and investment partners to grow their businesses in the Single Market and beyond. You can find some of our best success stories on our [website](#).

On the occasion of this milestone, the European Commission would like to **extend its appreciation** for the valuable contribution your organisation has given to its work. We recognize and appreciate the shared vision and dedication to nurturing entrepreneurship and economic development that your organization embodies. As a valuable EEN partner, your support has been instrumental in empowering countless businesses, enabling them to thrive in a challenging economic landscape.

As we reflect on the past 15 years, we look forward to a future of continued collaboration. Together, we can build on the foundation we have laid and further empower SMEs to navigate challenges, embrace opportunities, and contribute meaningfully to economic prosperity.

We would appreciate to have your organization's continued involvement and support in these endeavours, **in particular when it comes to raising the visibility of the Enterprise Europe Network vis-a-vis potential client SMEs**. Your contribution to increasing awareness in your region is crucial for the Network to realise its full potential. Whether through participating in regional events, creating targeted promotional campaigns, adding to the visibility of the EEN on your public channels, or sharing success stories, your continued involvement plays a vital role in enhancing our outreach efforts. By leveraging your extensive network and regional influence, we can collectively create impactful initiatives that showcase the value and opportunities that the EEN brings to SMEs.

Once again, we thank you for your outstanding partnership and eagerly anticipate the continued impact that our collaboration will bring in the years to come. Should you wish to discuss with us the programme or our future endeavours, we are always available and happy to exchange.

Sincerely yours,

Birgit Weidel

Jakub Boratynski